

**Jennifer Spark**

Client Relationship Manager,  
Technology Services

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I've been a BCGEU Union member since I started my career at Advanced Solutions (ADSL) in 2014, first as a Service Desk Analyst, and then a Professional Services Analyst, and now I am a Client Relationship Manager (CRM) for the STMS Hosting contract. Previous to being employed with ADSL I had worked in the private, non-unionized sector. Having experienced both sides of the fence (so-to-speak), I believe I bring a unique perspective and set of skills to the bargaining table.

The role of CRM at Advanced Solutions requires a clear understanding and interpretation of contract language, as it relates to ADSL, and our client. It also requires the ability to tactfully and respectfully collaborate and negotiate with our clients and my co-workers. These skills are directly transferrable to the bargaining process. I am confident that I can and will listen to our union members and our employer, and work together with both parties to find a solution that will ensure all involved are satisfied.

You may know me from working with me in Technology Services, or the United Way campaign, or organizing holiday potlucks or other festivities when we were in the office. And if you don't, please reach out to me with any thoughts or questions you might have, or just to say hi!

Thank you,

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**Jennifer Spark**

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