Bruce Webster – Bargaining Committee

As one of the earliest Advanced Solutions employees I have seen many changes in our organization since 2005 when I started as a contractor, before becoming an employee in Jan 2006. This has given me the opportunity to work with many of you, and understand the roles and challenges of many teams.

Over the past 15 years I have worked with vendors and clients to design and negotiate dozens of large and complex IT procurements, frequently with multi-million dollar configurations. Additionally, the numerous transformations, contracts, and organization changes I have worked thorough with you have provided me a wealth of experience, and an opportunity to understand our company and the historical changes in our agreements. With your support, I will leverage that experience to represent your priorities and negotiate on your behalf.

Sincerely, Bruce Webster